

CALL FOR CONSULTANCY SERVICES

Economic Policy, PPP & Investment Advisory, Due Diligence, Market Research & M&E Experts

TICGL invites highly experienced individuals and consulting firms to join our Expert Network as freelance or contract consultants, collaborating on high-impact assignments across Tanzania and East Africa.

Reference No.: **TICGL-EOI-2026-001** | Issued: 24 October 2026 | Deadline: **16 December 2026**

ABOUT TICGL

Tanzania Investment and Consultant Group Ltd (TICGL) is an independent economic research and investment advisory firm headquartered in Dar es Salaam, Tanzania. TICGL combines original economic research with practical policy and investment advice for ministries, regulators, development finance institutions, international organisations and private sector clients across Tanzania and East Africa. Its work is shared through www.ticgl.com, the Tanzania Economic Research Institute (teri.ticgl.com) and the TICGL Data Driven Centre (data.ticgl.com).

15+

Years of Excellence

200+

Clients Served

500+

Projects Completed

98%

Client Satisfaction

WHY JOIN THE TICGL EXPERT NETWORK?

Access to High-Value Projects

TICGL consultants gain immediate access to a diverse portfolio of local and international assignments — spanning government advisory mandates, donor-funded programmes and private sector strategy engagements across Tanzania and the broader East African region.

Competitive & Timely Remuneration

We offer competitive, market-aligned remuneration packages with a proven track record of prompt and transparent payment. All engagement terms are documented clearly in written contracts prior to commencement of work.

Professional Growth & Exposure

Network members benefit from professional development opportunities, exposure to cutting-edge economic and investment assignments, peer collaboration with senior experts, and the reputational advantage of TICGL affiliation across the region.

Long-Term Collaboration Potential

TICGL maintains enduring relationships with its expert network. Consultants who demonstrate strong performance are consistently re-engaged across multiple projects and may progress into senior advisory or team leadership roles over time.

AREAS OF CONSULTANCY SERVICES REQUIRED

TICGL welcomes Expressions of Interest (EOI) in the eight core service areas below, which mirror our official advisory portfolio. Applicants may indicate expertise in one or more areas.

Economic Policy Research & Government Advisory

Area 1

- Policy research, cost-benefit and impact analysis for ministries, regulators and local government authorities
- Fiscal, tax and revenue policy analysis and reform options
- Policy briefs, white papers and stakeholder consultations
- Advisory support for national and sector strategies, budgets and development plans

Investment Advisory & Feasibility Studies

Area 2

- Pre-feasibility and full feasibility studies (market, technical, financial and economic)
- Business plan preparation, financial modelling and investment projections
- Investment screening, appraisal and risk assessment
- Sector and project appraisal for public and private investors

Project Financing & PPP Advisory

Area 3

- PPP structuring, risk allocation and transaction support
- Bankable project documentation and project financial models
- Funding strategy: debt, equity, blended and concessional finance
- Advisory on the PPP legal and regulatory framework and compliance

Due Diligence

Area 4

- Commercial, financial and economic due diligence
- Market, regulatory and compliance reviews
- Investment risk assessment and screening of targets and partners
- Independent assessment of business cases and proposals

Market Entry & Investment Setup

Area 5

- Market entry strategy and investment location analysis
- Business setup, company registration, licensing and permits
- Investment facilitation, incentives and approvals
- Strategic business plan and project concept development

Market Research & Forecasting

Area 6

- Sector studies, consumer behaviour analysis and surveys
- Demand mapping, trend forecasting and competitor analysis
- Industry intelligence across Agribusiness, Energy, Manufacturing, ICT, Healthcare, Real Estate and Tourism
- Import/export data analysis and value-chain studies

Macroeconomics & Capital Markets

Area 7

- Macroeconomic analysis and forecasting: growth, inflation, exchange rate and debt
- Monetary, fiscal and external-sector reporting
- Capital markets, securities and long-term finance research
- Financial sector deepening and market development studies

Monitoring & Evaluation (M&E)

Area 8

- Design and implementation of M&E frameworks and performance indicators
- Baseline surveys, endline evaluations and impact assessments
- Project performance tracking and reporting
- Mid-term and final project reviews with actionable recommendations

Sector coverage. Assignments span agribusiness and food processing; manufacturing and industrialisation; energy and natural resources; mining; technology and the digital economy; healthcare and social sectors; real estate and urban development; tourism; and financial services and capital markets.

TICGL's published research and analysis is available on the TICGL Publications Portal: ticgl.com/markets, teri.ticgl.com and data.ticgl.com.

REQUIRED QUALIFICATIONS & EXPERIENCE

All applicants must meet the following minimum eligibility criteria. Applicants who exceed these thresholds are strongly encouraged to demonstrate this in their cover letter and CV.

Criterion	Detail	Status
Master's or PhD	Economics, Finance, Business Administration, Development Studies, Statistics, or closely related field	Required
7–10+ Years	Minimum 7 years in Tanzania or East Africa; 10+ years is a strong advantage	Required
English & Swahili	Demonstrated ability to produce high-standard reports in English; Swahili outputs an added advantage	Required
Technical proficiency	SPSS, STATA, R, Power BI, and/or Advanced Excel (at least one must be demonstrated)	Required
Government / Donors	Prior work with ministries, development partners, or international organisations	Highly desirable
Flexible / Remote	Ability to work remotely, meet tight deadlines and manage project teams effectively	Required
Regulatory knowledge	Familiarity with Tanzanian investment laws, taxation frameworks and PPP regulations	Advantageous

Diversity & Inclusion Statement

TICGL is an equal-opportunity employer and actively encourages applications from women, youth, and qualified professionals from all regions of Tanzania and East Africa. Diversity of perspective strengthens the quality of our advisory work.

HOW TICGL DELIVERS: WHAT NETWORK CONSULTANTS PLUG INTO

Every TICGL engagement follows a structured, evidence-based process. Network consultants are expected to work within it.

01 Discovery Consultation to scope objectives, context and the research mandate.	02 Data architecture Primary and secondary data from BoT, NBS, TRA, TISEZA/TIC, CMSA, IMF and World Bank.	03 Analytical modelling Econometrics, forecasting, scenario analysis and risk assessment.
04 Solution development Strategies, business plans and recommendations that maximise value and limit risk.	05 Dissemination Reports, policy briefs and dialogue events with specific, implementable advice.	06 Implementation support Regulatory navigation, monitoring and long-term follow-through.

Standards expected of every network consultant

- **Evidence first.** Findings must rest on traceable data and transparent methods; sources, assumptions and limitations are stated in every deliverable.
- **Independence.** Conclusions are objective and free of influence from funders or clients; any conflict of interest must be declared before an assignment starts.
- **Confidentiality.** Client and respondent data are protected; work samples submitted with applications must be anonymised.
- **National alignment.** Advice is framed against FYDP IV (2026/27–2030/31) and Vision 2050 (DIRA 2050); PPP work follows the PPP Act (Cap. 103, 2023 amendments).
- **Quality and timeliness.** Reports are submitted in clear, professional English (Swahili summaries where requested) and on agreed deadlines.

HOW TO APPLY

Please prepare and submit the following documents as a complete application package by **16 December 2026, 23:59 EAT**. Incomplete submissions will not be considered.

STEP 01 Cover Letter Max 2 pages stating your expertise areas and motivation to join the TICGL Expert Network.	STEP 02 Curriculum Vitae Updated CV in PDF format including at minimum three professional references.	STEP 03 Work Sample 1–2 recent reports or proposals. Please anonymise any confidential client information.	STEP 04 Certificates Copies of academic certificates (optional at initial submission stage).
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Email Subject Line Format

TICGL-EOI-2026-001 – [Your Full Name] – [Area of Expertise, e.g., Economic Research & M&E]

Example: TICGL-EOI-2026-001 – Dr. Amina Juma – Investment Advisory & Feasibility Studies

What a strong application looks like

- Name the area(s) of expertise you are applying for and match your cover letter and work sample to them.
- Show your tools: state which of SPSS, STATA, R, Power BI or Advanced Excel you used, and on which assignment.
- Give evidence of relevant Tanzania or East Africa assignments: client type, your role, and the result delivered.
- Send one email with PDF attachments only. Suggested file names: FullName_CV.pdf, FullName_CoverLetter.pdf, FullName_WorkSample.pdf.
- Use the exact subject line format above so your application is routed to the correct reviewer.

What happens after you apply

Stage	What happens
1. Screening	Applications are checked for completeness and against the minimum criteria. Review is on a rolling basis; positions may be filled before the closing date.
2. Shortlisting	Only shortlisted candidates are contacted, for an interview or a short trial assignment.
3. Onboarding	Successful candidates join the Expert Network roster. Terms are set out in a written contract before any work starts, and consultants are matched to assignments by expertise and availability.

CONTACT & SUBMISSION DETAILS

Submission Email	consultancy@ticgl.com
General Enquiries	economist@ticgl.com +255 768 699 002 +255 734 862 343 (WhatsApp)
Website & Online Form	https://ticgl.com/expertise
Publications & Case Studies	ticgl.com/markets teri.ticgl.com data.ticgl.com
Postal Address	P.O. Box 8269, Dar es Salaam, Tanzania
Submission Deadline	16 December 2026 — 23:59 EAT (UTC+3)

Muhtasari kwa Kiswahili

TICGL inawakaribisha wachumi, washauri wa sera za kiuchumi, uwekezaji na ubia wa umma na binafsi (PPP), wataalamu wa ukaguzi wa kina (due diligence), utafiti wa soko, uchumi jumla na masoko ya mitaji, pamoja na wataalamu wa Ufuatiliaji na Tathmini (M&E) wenye uzoefu kujiunga na Mtandao wake wa Wataalamu kwa kazi za mkataba au za kujitegemea nchini Tanzania na Afrika Mashariki. **Muda wa mwisho wa kutuma maombi ni 16 Desemba 2026, saa 23:59 (EAT).** Sifa: shahada ya uzamili au uzamivu katika uchumi, fedha, utawala wa biashara, maendeleo au takwimu; uzoefu usiopungua miaka 7 Tanzania au Afrika Mashariki; ujuzi wa SPSS, STATA, R, Power BI au Excel ya juu. Tuma barua ya maombi, wasifu (CV), sampuli ya kazi na vyeti kwa **consultancy@ticgl.com** ukitumia kichwa cha habari: TICGL-EOI-2026-001 – [Jina Kamili] – [Eneo la Utaalamu].

Join Tanzania’s Premier Economic Advisory Network

TICGL-EOI-2026-001 | Applications reviewed on a rolling basis. Only shortlisted candidates will be contacted.
consultancy@ticgl.com | www.ticgl.com

TICGL — Your Strategic Partner for Business, Investment and Economic Transformation in Tanzania | Transforming Insights into Sustainable Growth